



**MANJUSHREE FINANCIAL INSTITUTION LIMITED**  
मञ्जुश्री फाइनेन्सियल इन्स्टिट्युसन लिमिटेड

*Behind your happiness*  
नेपाल राष्ट्र बैंक बाट "ग" वर्गको इजाजतपत्र प्राप्त संस्था

**Unaudited Financial Results (Quarterly)**

As at Third Quarter Chaitra 31, 2069 (April 13, 2013) of the Fiscal Year 2069/070 Rs. In '000'

S.N	Particulars	This Quarter Ending	Previous Quarter Ending	Corresponding Previous Year Quarter ending
<b>1</b>	<b>Total Capital And Liabilities (1.1 to 1.7)</b>	<b>1,306,017</b>	<b>1,385,155</b>	<b>950,328</b>
1.1	Paid up Capital	225,000	225,000	200,000
1.2	Reserve and Surplus	23,589	22,662	46,417
1.3	Debentures and Bond	-	-	-
1.4	Borrowings	-	-	-
1.5	<b>Deposits (a+b)</b>			
	a. Domestic Currency	1,040,344	1,089,423	668,124
	b. Foreign Currency	-	-	-
1.6	Income Tax Liabilities	-	1,540	-
1.7	Other Liabilities	17,084	46,530	35,787
<b>2</b>	<b>Total Assets (2.1 to 2.7)</b>	<b>1,306,017</b>	<b>1,385,155</b>	<b>950,328</b>
2.1	Cash and Bank Balance	277,454	403,036	214,691
2.2	Money at call and short Notice	-	-	-
2.3	Investment	30,000	30,000	10,000
2.4	<b>Loans and Advances (a+b+c+d+e+f)</b>	<b>924,751</b>	<b>878,270</b>	<b>678,110</b>
	a. Real Estate Loan	83,122	83,886	107,369
	1. Residential Real Estate Loan (Except personal Home Loan upto Rs. One crore)	19,000	19,000	29,000
	2. Business Complex & Residential Apartment Construction Loan	2,626	2,626	2,686
	3. Income generating Commercial Complex Loan	-	-	-
	4. Other Real Estate (Including Land Purchase and Plotting)	61,496	62,260	72,526
	b. personal Home Loan of Rs. One Crore or less	45,103	36,557	32,157
	c. Margin Type Loan	125,804	130,094	52,752
	d. Term Loan	107,729	98,570	68,944
	e. Overdraft Loan/TR Loan/WC Loan	527,616	502,920	391,484
	f. Others	35,377	26,242	28,561
2.5	Fixed Assets	11,585	12,040	11,983
2.6	Non Banking Assets	-	-	-
2.7	Other Assets	62,227	61,809	35,544
<b>3</b>	<b>Profit And Loss Account</b>	<b>Up to This Quarter</b>	<b>Up to Previous Quarter</b>	<b>Upto Corresponding Previous Year Quarter</b>
3.1	Interest Income	106,075	65,518	84,261
3.2	Interest Expenses	73,868	49,744	58,416
	<b>A. Net Interest Income (3.1-3.2)</b>	<b>32,207</b>	<b>15,774</b>	<b>25,845</b>
3.3	Fees, Commission and Discount	-	-	-
3.4	Other Operating Income	5,868	3,836	3,300
3.5	Foreign Exchange Gain/Loss (Net)	-	-	-
	<b>B.Total Operating Income (A.+3.3+3.4+++3.5)</b>	<b>38,075</b>	<b>19,610</b>	<b>29,145</b>
3.6	Staff Expenses	5,708	3,914	5,054
3.7	Other Operating Expenses	10,816	7,131	9,823
	<b>C.Operating Profit Before Provision (B.-3.6-3.7)</b>	<b>21,551</b>	<b>8,565</b>	<b>14,268</b>
3.8	Provision for Possible Losses	3,590	2,917	3,021
	<b>D. Operating Profit (C.-3.8)</b>	<b>17,961</b>	<b>5,648</b>	<b>11,247</b>
3.9	Non Operating Income / Expenses (Net)	-	-	-
3.10	Write Back of provision for possible Loss	-	-	-
	<b>E. Profit from Regular Activities (D +3.9+3.10)</b>	<b>17,961</b>	<b>5,648</b>	<b>11,247</b>
3.11	Extraordinary Income / Expenses (Net)	-	-	-
	<b>F. Profit before Bonus and Taxes (E.+3.11)</b>	<b>17,961</b>	<b>5,648</b>	<b>11,247</b>
3.12	Provision for Staff Bonus	1,633	513	1,022
3.13	Provision for Tax	4,898	1,540	3,067
	<b>G. Net Profit/Loss (F.-3.12-3.13)</b>	<b>11,430</b>	<b>3,595</b>	<b>7,158</b>
<b>4</b>	<b>Ratios</b>	<b>At the End of this Quarter</b>	<b>At the End of Previous Quarter</b>	<b>At the End of Corresponding Previous Year Quarter</b>
4.1	Capital Fund to RWA	24.54	25.51	33.40
4.2	Non Performing Loan (NPL) to Total Loan	0.72	0.72	0.86
4.3	Total Loan Loss Provision to Total NPL	241.37	240.50	215.43
4.4	Cost of Fund	9.99	9.31	11.98
4.5	" Credit to Deposit Ratio (Calculated as per NRB Directives) "	71.75	65.69	74.15

Note: Above figures may vary with the audited figures if modified by the external auditors and regulators.

**Disclosure as prescribed by Securities Registration and Issue Regulation, 2065 (Related to Sub rule (2) of Rule22), for the Second quarter of F.Y. 2069/70.**

- Financial Statements (as per un-audited figures of 2069,12,31)**
  - Financial detail as at the end of second quarter (2069,12,31) of F.Y. 2069/70 has been published along with.
  - Major Financial Indicators**

a) Earnings Per Share	NPR 6.77
b) Market Value Per Share	109
c) Price Earnings Ratio	16.10
d) Net Worth Per Share	NPR 110.48
e) Total Assets/ No of share	580.45
f) Liquidity Ratio	28.27%
- Management Analysis**
  - Details relating to the change in the FI's reserve, income and liquidity in the quarter (if any) and its main reason.**  
FI's operating profit in comparison to corresponding Quarter of previous year has increased in this quarter by 60%. Liquidity position of the FI remained strong throughout the quarter nearly 28.25% of the total deposit.
  - Management's analytical details regarding future business plan.**  
FI seeks to achieve sustainable growth in business and profitability as per its strategic management plan.
  - Analysis of details of the incidents that may have major impact on reserve, profit or cash flow (if any) based on previous experience.**  
No specific incident occurred during the period that could have impact on reserve, profit or cash flow.
- Legal Proceedings**
  - Case filed by or against the FI in this quarter.**  
No case filed by or against FI in this quarter.
  - Case relating to disobedience of prevailing law or commission of criminal offence filed by or against the promoter or Director of the FI.**  
No such information has been received.
  - Case relating to commission of financial crime filed against any Promoter or Director of the FI.**  
No such information has been received.
- Analysis of Stock Performance of the FI**
  - Management view on the transaction of the shares of the FI in the Share Market.**  
Transaction of Shares and share price are determined by open market at Nepal Stock Exchange Ltd.
  - Maximum, minimum and last share price, total transaction days and total transacted number of shares in the quarter (as per nepalstock.com)**

Maximum Price	Minimum Price	Last Price	Total Number of Trades	Total Volume of traded shares	No of days traded
149	107	109	64,831	Rs. 7,137,316	13
- Problems and Challenges**

**Internal**

  - To maintain the level of interest spread.
  - Managing overheads.
  - Recruitment, retention and development of quality manpower.

**External**

  - Unhealthy competition in banking industry.
  - Unstable socio-political situation of the country.
  - Lack of favorable environment for the investment.

**Strategy to overcome the problems and challenges**

  - Development and Introduction of customer oriented products / services.
  - Strict portfolio management with emphasis on quality rather than quantity.
  - Identification of new business avenues.
  - Focus on development of staffs by training, counseling and monitoring them.
- Corporate Governance**  
Clear separation of roles and responsibilities of Board of Directors and Management has ensured high standard of corporate Governance. Audit Committee has been functioning independently and actively. Manjushree is committed for transparency, high standard of professionalism and data integrity.
- Corporate Governance**  
I, CEO of the FI, am accountable individually on the factual accuracy of the information submitted as of the date in this report. I also declare that to the best of my knowledge, no material information for investors has been concealed.