

MANJUSHREE FINANCIAL INSTITUTION LIMITED मञ्जुश्री फाईनान्सियल ईन्स्टिच्युसन लिमिटेड

Behind your happiness

नेपाल राष्ट बैक बाट ग बर्गको इजाजतपत्र प्राप्त संस्था

Unaudited Financial Results (Quarterly) As at 4th Quarter at Ashadh 31, 2070 (July 15, 2013) of the fiscal year 2069/70

5.N.	Particulars	This Quarter Ending	Previous Quarter Ending	Corresponding Previous Yea Quarter Ending
1	Total Capital And Liabilities (1.1 to 1.7)	1,367,328	1,306,017	1,099,55
1.1	Paid up Capital	225,000	225,000	225,00
1.2	Reserve and Surplus	41,973	23,589	31,14
1.3	Debentures and Bond	-		5-35/20/05
1.4	Borrowings	-		l
1.5	Deposits (a+b)	1,056,285	1,040,344	813,29
	a. Domestic Currency	1,056,285	1,040,344	813,29
	b. Foreign Currency	-		
1.6	Income Tax Liabilities	5,486		***************************************
1.7	Other Liabilities	38,584	17,084	30,11
2	Total Assets (2.1 to 2.7)	1,367,328	1,306,017	1,099,55
.1	Cash and Bank Balance	284,811	277,454	313,55
.2	Money at call and short Notice	-		
2.3	Investment	43,135	30,000	36,30
2.4	Loans and Advances $(a+b+c+d+e+f)$	954,011	924,751	703,74
	a. Real Estate Loan	83,099	83,122	122,62
	1. Residential Real Estate Loan (Except	19,000	19,000	19,00
	personal Home Loan upto Rs. One crore)			
	2. Business Complex & Residential Apartment			l
	Construction Loan	277-7-278-7-1-1		nutare d
	3. Income generating Commercial Coplex Loan	2,626	2,626	2,63
	4. Other Real Estate (Including Land Purchase	61,473	61,496	68,08
	and Plotting)			
	b. personal Home Loan of Rs. One Crore or less	32,501	45,103	32,91
	c. Margin Type Loan	132,636	125,804	52,53
	d. Term Loan	116,295	107,729	71,88
	e. Overdraft Loan/TR Loan/WC Loan	548,454	527,616	431,06
	f. Others	41,026	35,377	25,63
2.5	Fixed Assets	11,142	11,585	11,92
2.6	Non Banking Assets	-		**************************************
2.7	Other Assets	74,229	62,227	34,02
	Profit And Loss Account	Up to This Quarter	Up to Previous	Upto Correspondin
			Quarter	Previous Year Quarte
.1	Interest Income	168,468	106,075	125,96
.2	Interest Expenses	101,438	73,868	79,61
	A. Net Interest Income (3.1-3.2)	67,030	32,207	46,34
.3	Fees, Commission and Discount			
.4	Other Operating Income	7,712	5,868	4,71
.5	Foreign Exchange Gain/Loss (Net)			
	B. Total Operating Income (A.+3.3+3.4++3.5)	74,742	38,075	51,0€
.6	Staff Expenses	9,359	5,708	7,32
.7	Other Operating Expenses	14,520	10,816	14,54
	C. Operating Profit Before Provision (B3.6-3.7)	50,863	21,551	29,19
.8	Provision for Possible Losses	10,961	3,590	2,65
	D. Operating Profit (C3.8)	39,902	17,961	26,53
.9	Non Operating Income / Expenses (Net)	2.047	-	ı
.10	Write Back of provision for possible Loss	3,017		2.00
	E. Profit From Regular Activities (D +3.9+3.10)	42,919	17,961	26,53
.11	Extraordinary Income / Expenses (Net)	-		24.50
.12	F. Profit before Bonus and Taxes (E.+3.11) Provision for Staff Bonus	42,919	17,961	26,53
.12	Provision for Staff Bonus Provision for Tax	3,902	1,633	2,41
.13		11,705	4,898	7,23
	G. Net Profit/Loss (F3.12-3.13)	27,312	11,430	16,88
	Ratios	At the End of	At the End of	At the End of Corresponding
1	CIt-1 F It- DWA	this Quarter	Previous Quarter	Previous Year Quart
.1	Capital Fund to RWA	25.16	24.54	33.8
.2	Non Performing Loan (NPL) to Total Loan	0.95	0.72	0.7
.3	Total Loan Loss Provision to Total NPL	223.68	241.37	248.2
.4	Cost of Fund	10.28	9.99	10.8
	" Credit to Deposit Ratio			1
.5	(Calculated as per NRB Directives) "	72.10	71.75	65.8

Note: Above figures may vary with the audited figures if modified by the external auditors and regulators.

Disclosure as prescribed by Securities Registration and Issue Regulation, 2065 (Related to Sub rule (2) of Rule22), for the fourth quarter of F.Y. 2069/70

Financial Statements (as per un-audited figures of 2070.03.31)
 Financial detail as at the end of second quarter (2070.03.31) of F.Y. 2069/70 has been published along with.
 Major Financial Indicators

a) Earnings Per Share	NPR 12.14	
b) Market Value Per Share	NPR 110	
c) Price Earnings Ratio	9.06	
d) Net Worth Per Share	NPR 118.65	
e) Total Assets / No. of Share	607.70	
f) Liquidity Ratio	27.91%	

- 2. Management Analysis
 a) Details relating to the change in the FI's reserve, income and liquidity in the quarter (if any) and its main reason.
 FI's operating profit in comparison to corresponding Quarter of previous year has increased in this quarter by 63%. Liquidity position of the FI remained strong throughout the quarter nearly 27.91% of the total deposit.
 b) Management's analytical details regarding future business plan.
 FI seeks to achieve sustainable growth in business and profitability as per its strategic management plan.
 c) Analytical details of the incidents that may have major impact on reserve, profit or cash flow (if any) based

 - Analytical details of the inchests that may, and may be on previous experience.

 No specific incident occurred during the period that could have impact on reserve, profit or cash flow.

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 Legal Proceedings

 Case filed by or against Fl in this quarter.

 No case filed by or against Fl in this quarter.

 No case filed by or against Fl in this quarter.

 No such information has been received.

 Case relating to disobedience of prevailing law or commission of criminal offence filed by or against the promoter or Director of the Fl.

 No such information has been received.

 Case relating to commission of financial crime filed against any Promoter or Director of the Fl.

 No such information has been received.

 Analysis of Stock Performance of the Fl

 Management view on the transaction of the shares of the Fl in the Share Market.

 Transaction of Shares and share price are determined by open market at Nepal Stock Exchange Ltd.

 Maximum, minimum and last share price, total transaction days and total transacted number of shares in the quarter (as per nepalstock.com)

Maximum Price	Minimum Price	Last Price	Total Number of Trades	Total Volume of traded shares	No of days traded
112	110	110	9610	Rs. 1,072,400	7

5. Problems and Challenges

- ternal To maintain the level of interest spread. Managing overheads. Recruitment, retention and development of quality manpower.

2 Managing overheads.
3 Managing overheads.
4 Recruitment, retention and development of quality manpower.
5 Recruitment, retention and development of quality manpower.
6 Recruitment, retention in banking industry.
9 Unstable socio-political situation of the country.
9 Lack of favorable environment for the investment.
7 Strategy to overcome the problems and challenges.
9 Development and introduction of customer oriented products / services.
9 Strict portfolio management with emphasis on quality rather than quantity.
9 Identification of new business avenues.
9 Focus on development of staffs by training, counseling and monitoring them.
9 Corporate Governance.
9 Clear separation of roles and responsibilities of Board of Directors and Management has ensured high standard of corporate Governance. Audit Committee has been functioning independently and actively.
9 Kanjushnee is committed for transparency, high standard of professionalism and data integrity.
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